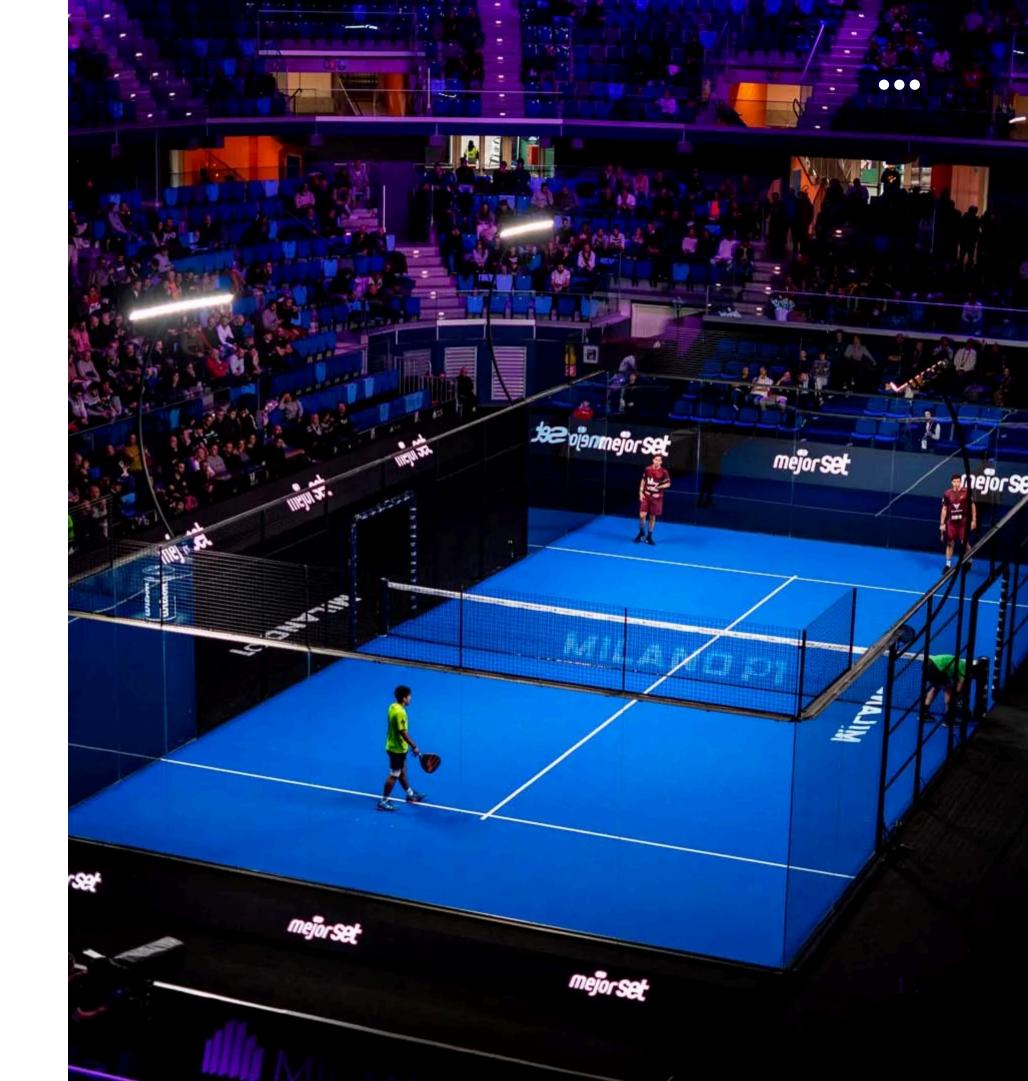


BUSINESS PRESENTATION

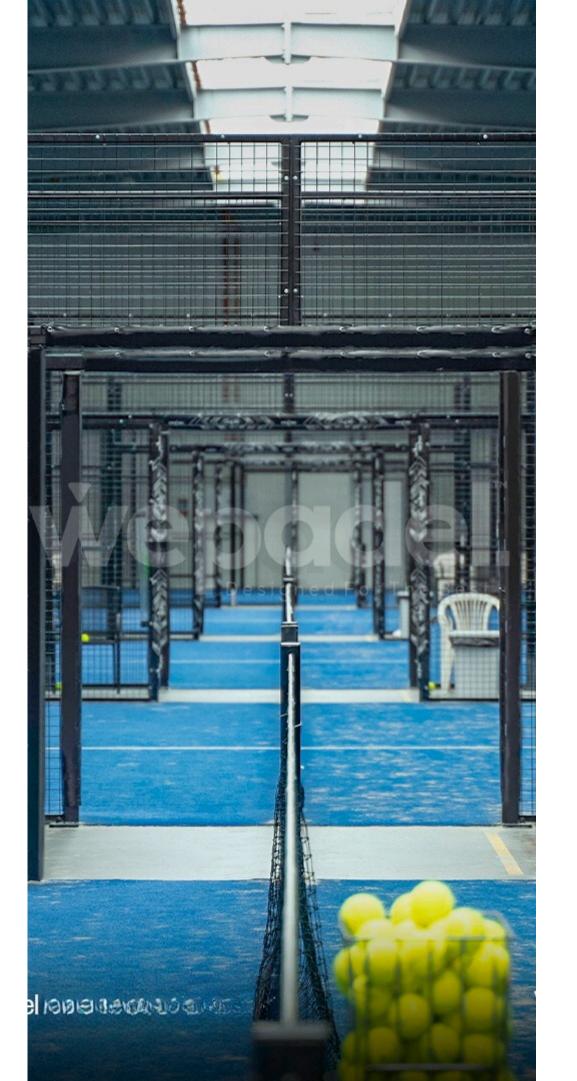
COMMUNITY THROUGH SPORTS







## PADEL TENNIS



- FASTEST GROWING SPORTS IN THE WORLD
- 25 MILLION PLAYERS GLOBALLY
- 40.000 PADEL COURTS WITH 26% ANNUAL GROWTH RATE
- 9.6% ANNUAL MARKET SIZE GROWTH
- SPAIN & MEDITERRANEAN LEADS THE SPORTS, FOLLOWED BY SCANDINAVIA
- GOOGLE SEARCHES FOR PADEL TENNIS INCREASED 385% IN THE LAST 5 YEARS
- PADEL IN BRITAIN
  - 14 FACILITIES IN LONDON, MOSTLY IN WESTERN SIDE
  - 129 FACILITIES IN BRITAIN, WHEREAS SPAIN HAS MORE THAN 10.000



### PLAYER PROFILE

#### PERSONA:

#### **DEMOGRAPHY**

- GENDER: BOTH FEMALE & MALE
- AGE: 25 TO 45 YEARS
- EDUCATION: UNIVERSITY OR HIGHER
- OCCUPATION: WHITE COLLAR, DOCTOR, LAWYER ETC.
- INCOME LEVEL: MIDDLE TO HIGHER INCOME LEVELS

#### **GEOGRAPHICS**

• LIVES IN URBAN AREAS

#### **PSYCHOGRAPHICS**

- ENJOYS FOLLOWING TRENDS
- VALUES SHARING

#### **BEHAVIORAL**

- SPORTS IS ESSENTIAL, BUT IT IS ALSO FOR FUN
- PREFER GROUP ACTIVITIES



## OPTA PADEL

ENTREPRENEURIAL MIND, ENTERTAINING SOUL

- OPTA PADEL AIMS TO BECOME THE LARGEST PADEL TENNIS FACILITY OPERATOR OF UK
- BY OPENING 1ST FACILITY IN 2024, OUR AIM IS TO BUILT AND OWN AT LEAST 50 COURTS BY 2027
- THE FIRST 5 FACILITY OF OPTA WILL BE LOCATED IN LONDON AND SPREAD TOWARDS NEARBY CITIES.
- OPTA PADEL WILL NOT ONLY PROVIDE A COURT TO PLAY, IT WILL ESTABLISH A CLUB ATHMOSPHERE, WHERE PEOPLE SPEND TIME EATING, DRINKING, SOCIALIZING. THIS BRINGS A COMMUNITY TO BE PROMOTED.





# OPTA PADEL LONDON 1

- THE REQUIRED SPACE FOR PROJECT WILL BE 1500 SQUARE METER (1800 SQUARE YARD). THE SPACE CAN CHANGE BETWEEN 1200 TO 2000 SQUARE METER.
- THE PROJECT CONSIST OF:
  - 4 PADEL COURTS,
  - 1 MAIN BUILDING WITH 2 CHANGING ROOMS, TOILETS AND MANAGEMENT ROOM
  - CAR PARK





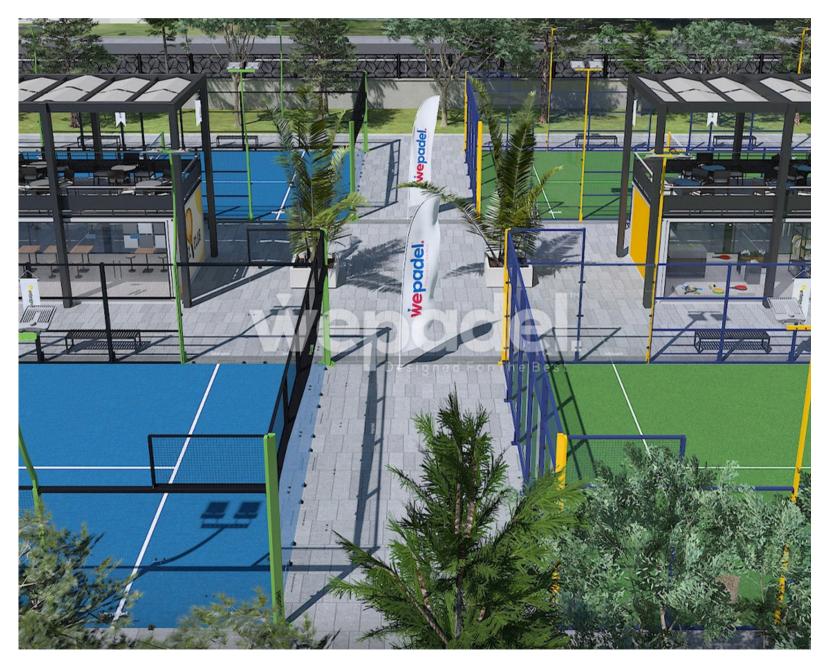






## FACILITY PROJECT



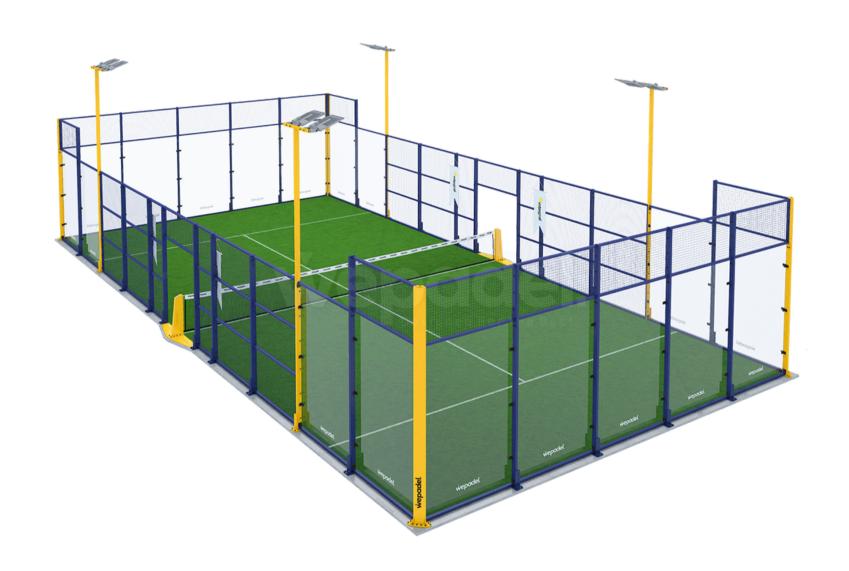


FACILITY SHARED SPACES 5.





## COURT TYPES





ORIGIN OPEN PANORAMIC OPEN 6.





## COURT TYPES





ROOFED COURT

COVERED COURT







#### PARTNERSHIPS

BEFORE STARTING OPERATIONS, WE COMPLETED
PARTNERSHIPS WITH BELOW BRANDS TO PROMOTE OUR
VENUES:

- WEPADEL: PRODUCER OF PADEL COURTS
- <u>TERIO SPORTSWEAR:</u> PRODUCER OF SPECIALIZED PADEL SPORTSWEAR
- <u>HEAD:</u> WELL-KNOWN TENNIS EQUIPMENTS PRODUCER, ALSO INVOLVED IN PADEL PRODUCTS
- <u>REDBULL:</u> ENERGY DRINKS BRAND THAT HIGHLY INVOLVED IN SPORTS COLLABORATIONS